



CONCRAFT HOLDING CO., LTD.

(Stock Symbols:4943.TW.)

Chiao-Sheng Huang, CFO

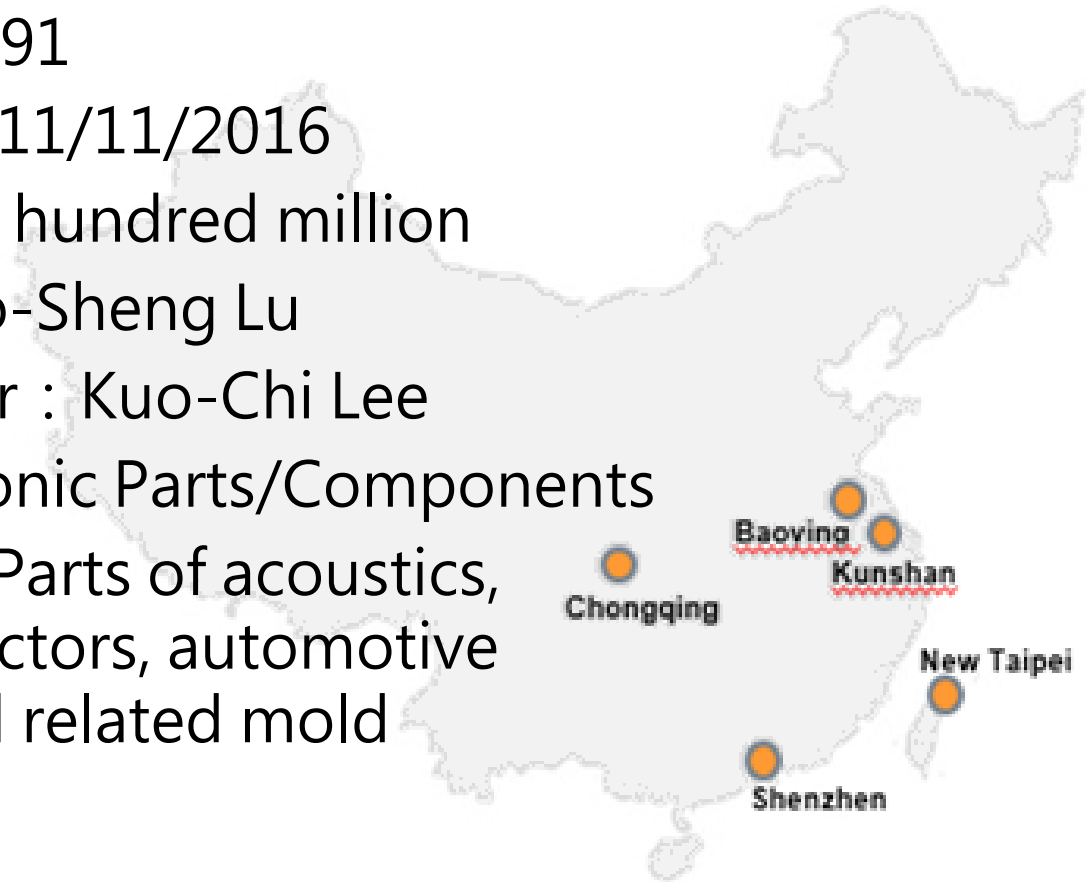
Innovation Creates the Value !

Agenda

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- ❑ Revenue Performance
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- ❑ Top 10 Customers
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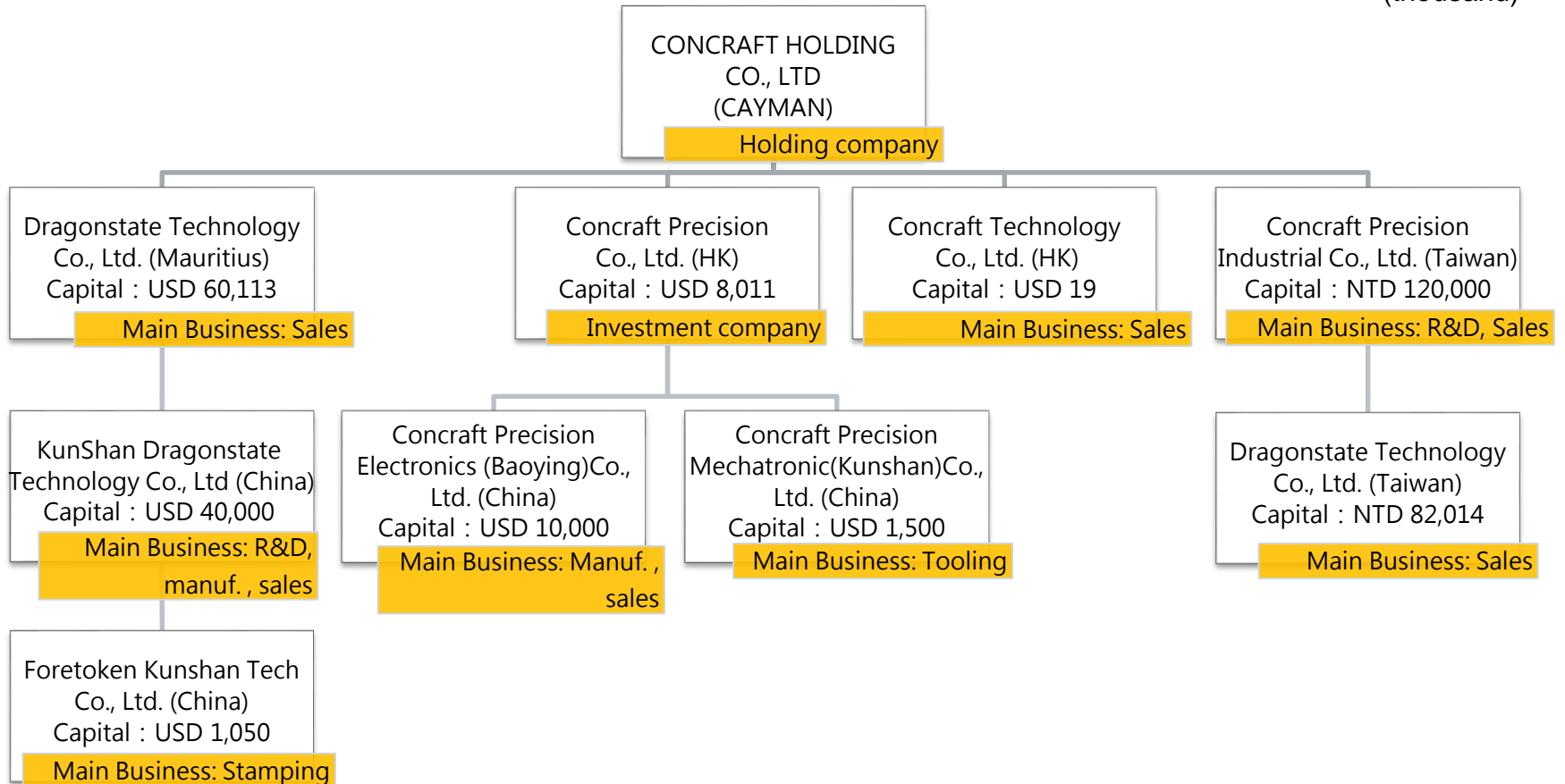
Company Overview

- ❑ Established in 1991
- ❑ Date of Listing : 11/11/2016
- ❑ Capital : NTD 10 hundred million
- ❑ Chairman : Chao-Sheng Lu
- ❑ General Manager : Kuo-Chi Lee
- ❑ Industry : Electronic Parts/Components
- ❑ Main Business : Parts of acoustics, electronic connectors, automotive components and related mold components



Company Overview

(thousand)



NOTE : 100% ownership
June. 30. 2017

Top 10 Shareholders' list

	Name of shareholder	Percentage of total issued shares	Remarks
1	Monster Holding Co., Ltd.	19.86%	Chairman
2	AGI Holding Co., Ltd.	14.27%	Director & general manager
3	Merry	14.10%	Listed company (Taiwan)
4	CAI Asia Ltd.	4.87%	Joyrich investment co., Ltd.
	CGH		
5	Fuh Hwa Fund	3.57%	Fuh hwa securities investment trust co., Ltd.
6	New Labor Pension Fund	2.69%	
	Old Labor Pension Fund		
	National Pension Insurance Fund		
7	Shih-Chia Lai	1.73%	Manager
8	Ya-Hui Hsieh	1.48%	Manager
9	Hui-Ting Lin	1.15%	Manager
10	Fubon Life Insurance Co., Ltd	0.98%	Public issued company (Taiwan)

Note :1. Our company isn' t held by chinese-invested enterprises.

2. Major shareholders and employee share ownership are about 52%.

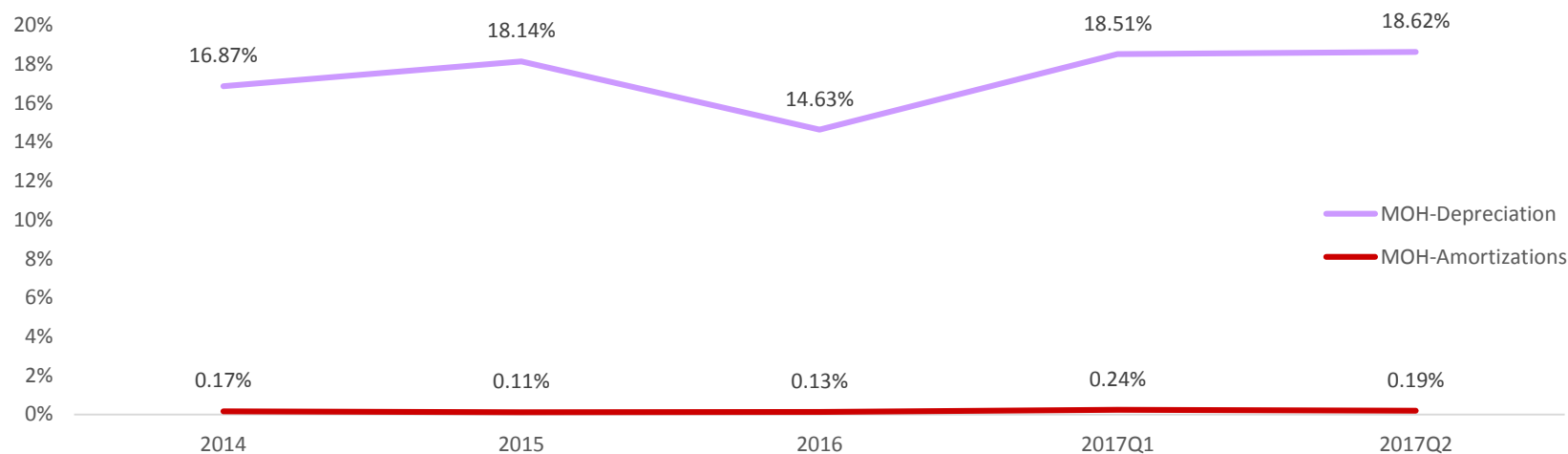
3. Data date: September 04, 2017

Major Products and Sales Contents

Revenue ratio by product	2013	2014	2015	2016	2017.1-3Q
Acoustic components	4%	28%	46%	43%	43%
Connectors for TFT-LCD and set top box	43%	28%	21%	18%	8%
Connectors for NB	22%	15%	10%	9%	4%
Tooling	5%	7%	5%	13%	38%
Connectors for internet	16%	11%	7%	5%	2%
Automotive components & others	10%	11%	11%	12%	5%
Total	100%	100%	100%	100%	100%

Cost Composition (Depreciation & Amortizations)

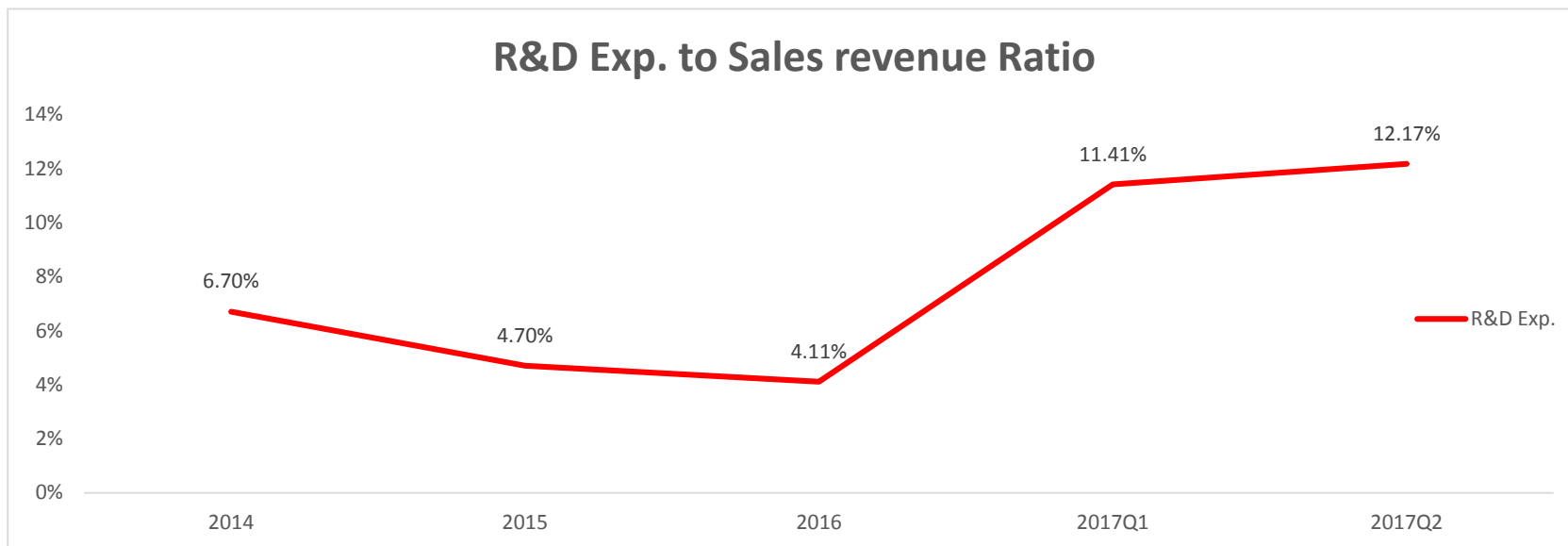
MOH-Depreciation & Amortizations to COGS Ratio



*** Manufacturing Overhead-Depreciation & Amortizations to COGS Ratio** NTD thousand

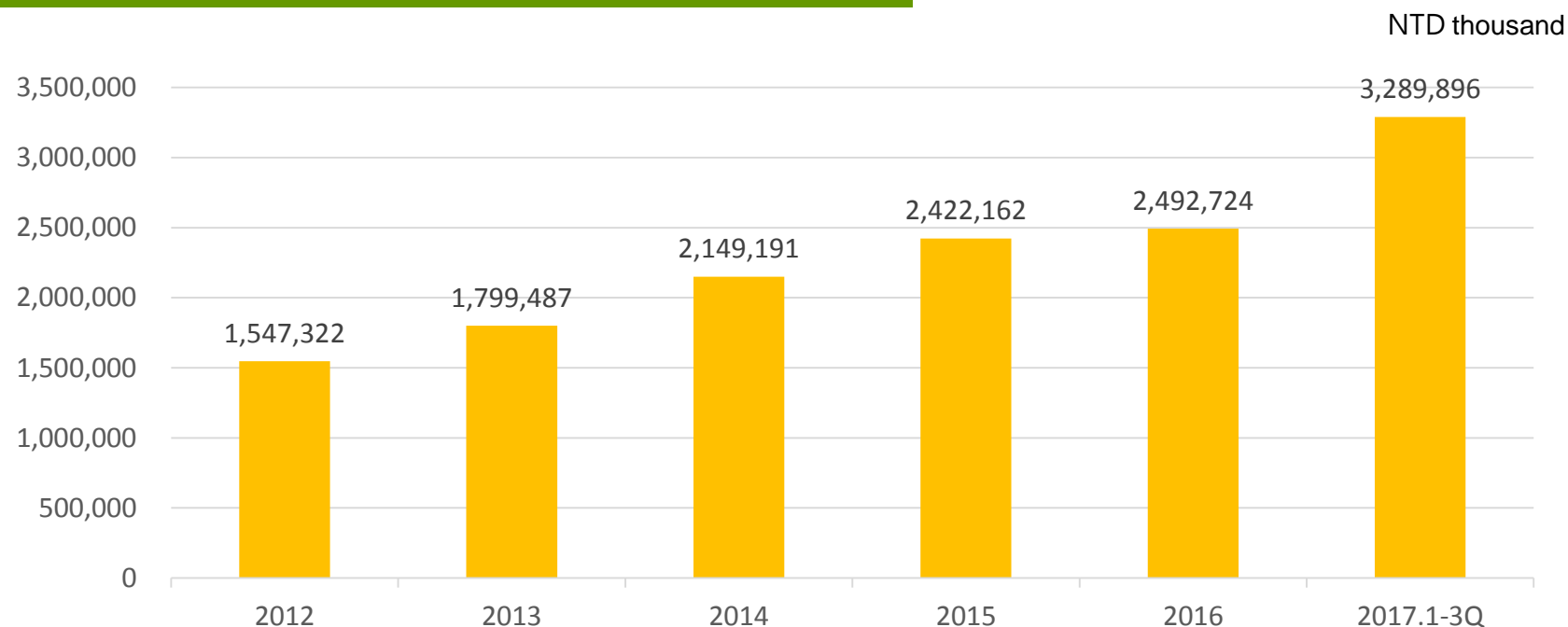
	2014		2015		2016		2017 H1	
MOH-Depreciation	276,027	16.87%	328,976	18.14%	277,534	14.63%	161,368	18.62%
MOH-Amortizations	2,715	0.17%	2,006	0.11%	3,160	0.17%	1,620	0.19%
COGS	1,635,959		1,813,988		1,896,378		866,407	

Cost Composition



* R&D Expenses to Sales revenue Ratio								NTD thousand	
	2014		2015		2016		2017 H1		
R&D Exp.	144,081	6.70%	113,884	4.70%	102,520	4.11%	154,513	12.17%	
Revenue	2,149,191		2,422,162		2,492,724		1,269,797		

Sales Revenue

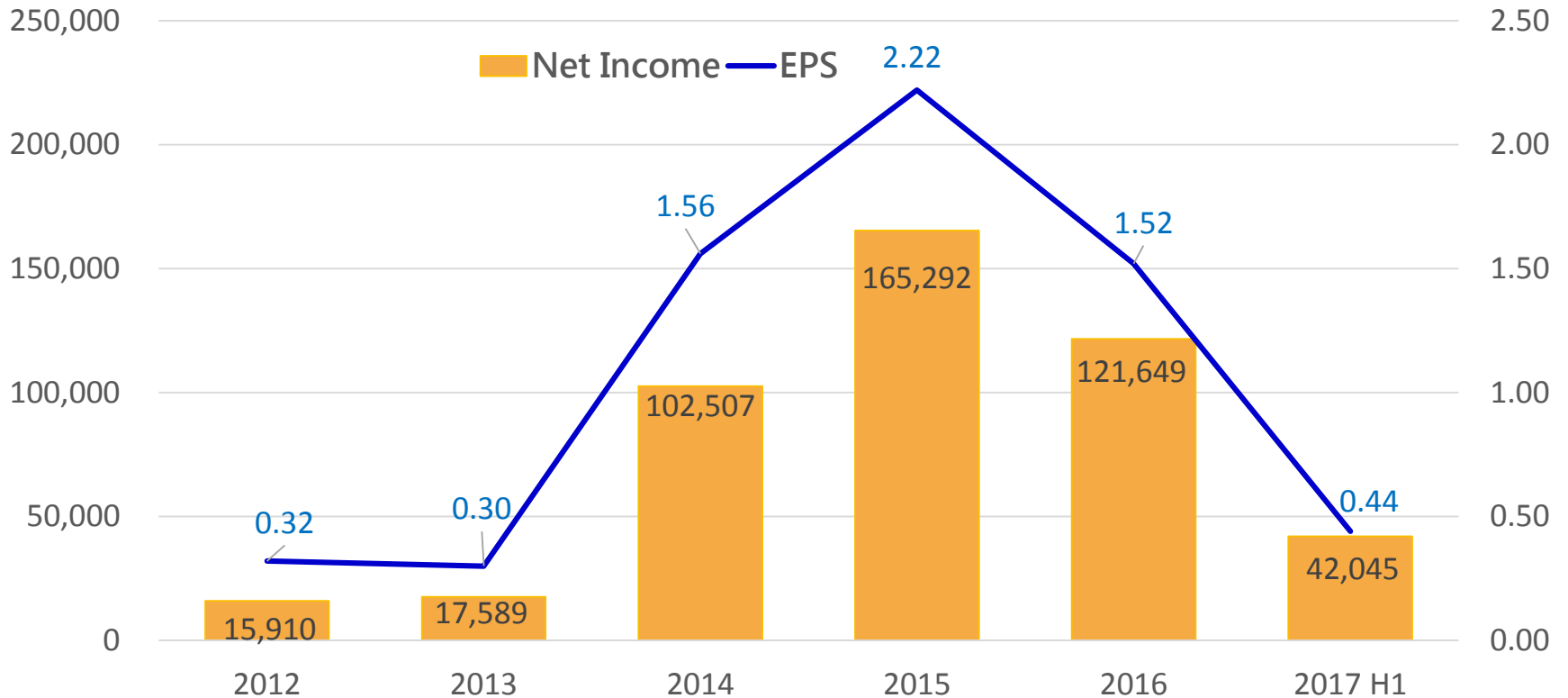


	2012	2013	2014	2015	2016	2017.1-3Q
Revenue	1,547,322	1,799,487	2,149,191	2,422,162	2,492,724	3,289,896
Gross Profit	219,936	350,576	513,232	608,174	596,346	(*)
Revenue Growth Rate	3.97%	16.30%	19.43%	12.70%	2.91%	105%**

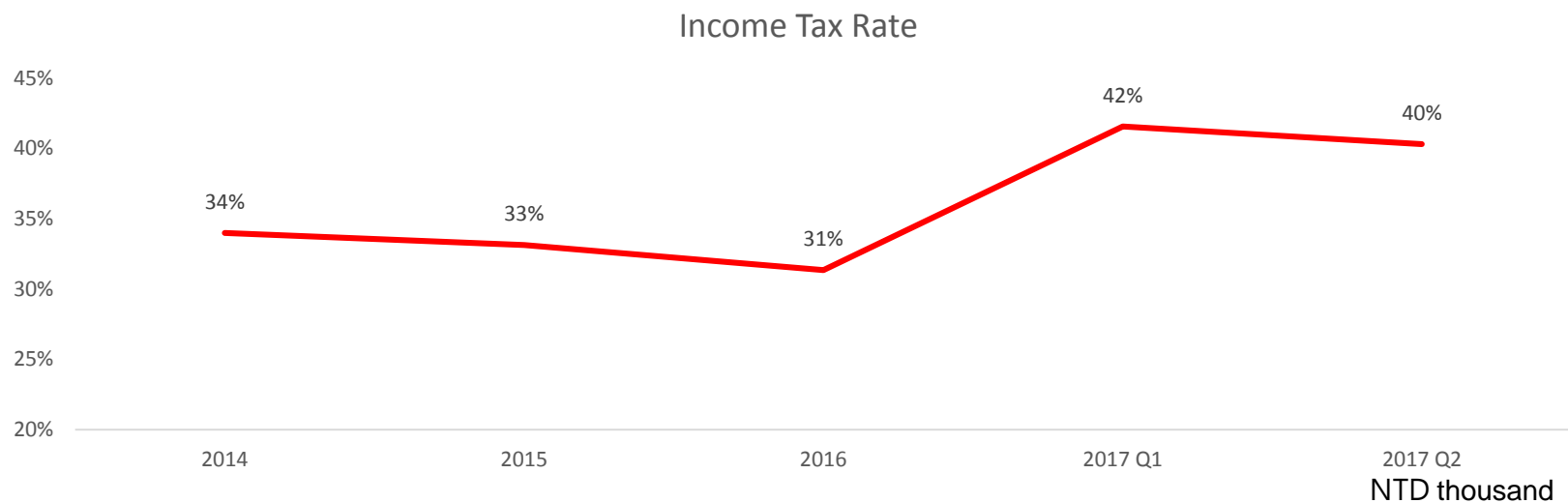
Note *:Q3 2017 financial report is unreleased announcement.
 **: Compare with 2016.1-3Q.

Net Income & EPS

NTD thousand



Income Tax Rate



	2014	2015	2016	2017 H1
Earnings Before Income Taxes	155,274	247,169	177,165	70,445
Income Taxes	52,767	81,877	55,516	28,400
Net Income	102,507	165,292	121,649	42,045
Income Tax Rate	34%	33%	31%	40%

Top 10 Customers

%

	2014		2015		2016		2017.1-3Q	
1	KNOWLES	27.82	KNOWLES	41.93	B	30.32	A	56.28
2	COMPAL	11.11	B	7.04	A	21.47	B	22.07
3	SPG	6.27	SPG	5.27	SPG	5.26	SPG	2.62
4	B	4.35	COMPAL	5.32	COMPAL	3.47	C	1.74
5	PEGATRON	4.04	PEGATRON	2.85	PEGATRON	2.02	COMPAL	1.14
6	INVENTEC	3.63	TDK	2.34	INVENTEC	1.88	PEGATRON	1.03
7	GENESIS	3.36	INVENTEC	2.28	ASUS	1.52	INVENTEC	0.98
8	HON HAI	3.06	HON HAI	2.00	LITEON	1.49	SAMSUNG	0.80
9	SAMSUNG	2.11	CALCOMP	2.20	SAMSUNG	1.49	CALCOMP	0.65
10	PANASONIC	2.05	ASUS	1.91	CALCOMP	1.48	HON HAI	0.63
	Others	32.21	Others	26.87	Others	30.48	Others	12.06
	Total	100	Total	100	Total	100	Total	100

Dividend Policy

- Subject to Cayman Islands law, the amount of dividends shall be at least 50% of the net profit after the deduction of regulations. Cash dividends shall comprise a minimum of 10% and a maximum of 100% of the total dividends allocated to Shareholders.

Distribution Table	Profit Distribution				APIC Distribution			
	Cash Dividend		Stock Dividend		Cash Dividend		Stock Dividend	
	Per value Per share (NTD)	Total Amount (NTD thousand)	Per value Per share (NTD)	Total Amount (NTD thousand)	Per value Per share (NTD)	Total Amount (NTD thousand)	Per value Per share (NTD)	Total Amount (NTD thousand)
2010	2	72,630	-	-	-	-	2	72,630
2011	1	43,578	-	-	-	-	1	43,578
2012	0.5	24,968	-	-	-	-	0.5	24,968
2013	0.5	26,216	-	-	-	-	1	52,433
2014	0.5	33,838	0.5	33,838	-	-	0.5	33,838
2015	1	79,443	-	-	-	-	-	-
2016	1.5	153,103	-	-	-	-	0.5	51,034

THANK YOU