



CONCRAFT HOLDING CO., LTD.
(Stock Symbols:4943)

Investors' Conference

Chiao-Sheng Huang, CFO

Innovation Creates the Value !

Agenda

- ❑ Financial Ratio
- ❑ Future Profit Prospects
- ❑ Financial Information
- ❑ Major Products and Sales Contents
- ❑ Dividend Policy
- ❑ List of top 10 shareholders
- ❑ Advantages and Future Prospects

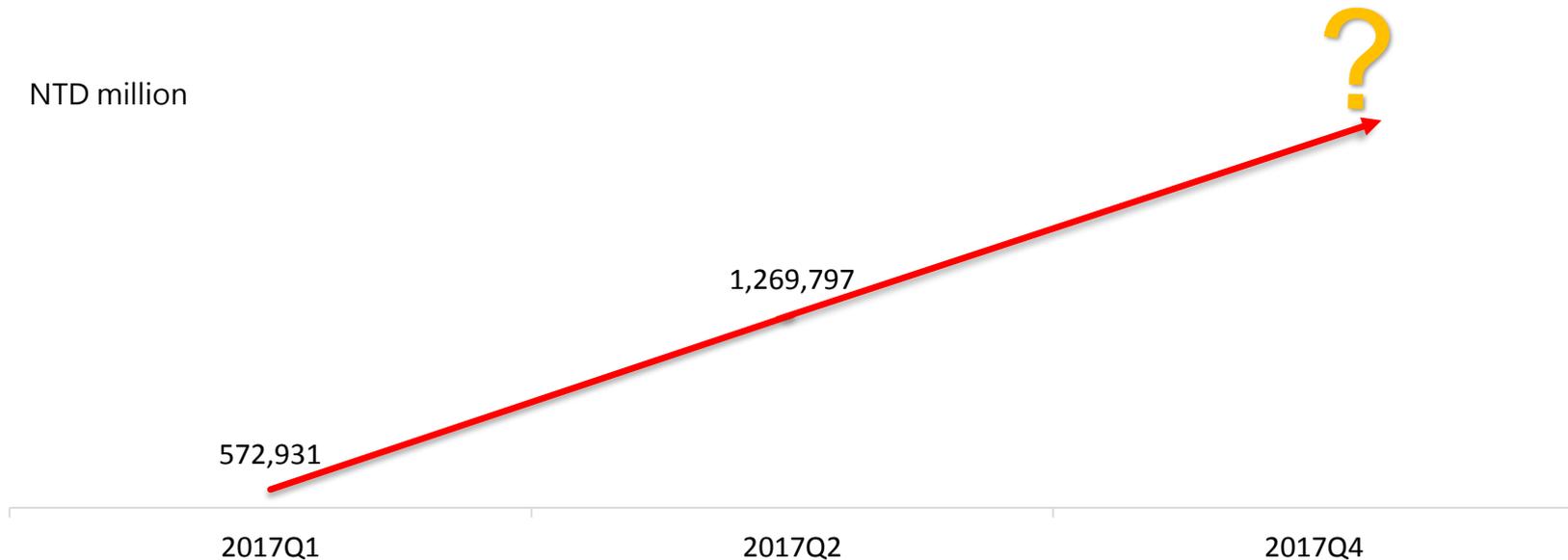
Financial Ratio

單位：新台幣仟元

	2016 Q2 2016.01.01- 2016.06.30	2017 Q1 2017.01.01- 2017.03.31	2017 Q2 2017.01.01- 2017.06.30	YoY	QoQ	
Sales Revenue	805,663	572,931	1,269,797	58%	11%	<p>Revenue in Q2 2017 increased YoY and QoQ due to: Part of the tooling of new acoustic components been inspected and recognized in Q2 2017, and a part of new type acoustic components starting up production and shipments in June 2017.</p>
Gross Margin	28.57%	33.70%	31.77%	11%	-6%	<p>Gross Margin in Q2 2017 increased YoY due to: Part of the tooling of new acoustic components, which are customized with high-margin, being inspected and recognized in Q2 2017.</p> <p>Gross Margin in Q2 2017 decreased QoQ due to: Price reduction of the old type acoustic components, and the delay of new type acoustic components, only a few of which are produced and shipped in late June 2017.</p>
Operating Expense Ratio	20.61%	24.79%	24.17%	17%	-3%	<p>Operating Expense Ratio in Q2 2017 increased YoY due to: Increasing R&D expenses on the new type acoustic and automotive components, and management expenses for mass production preparation.</p>

Future Profit Prospects

Overview in Q3 & Q4 2017

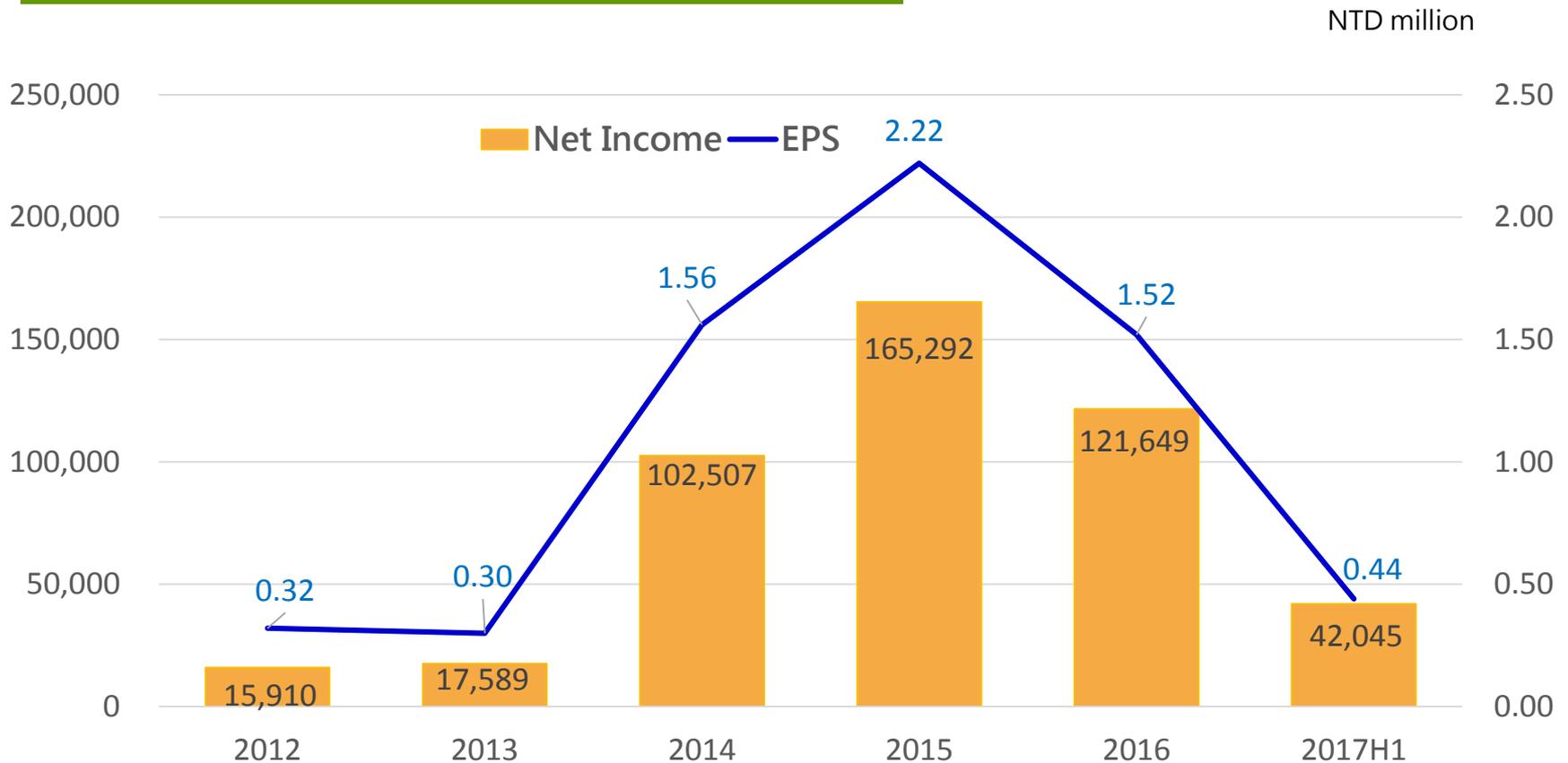


Future Profit Prospects

Overview in 2018

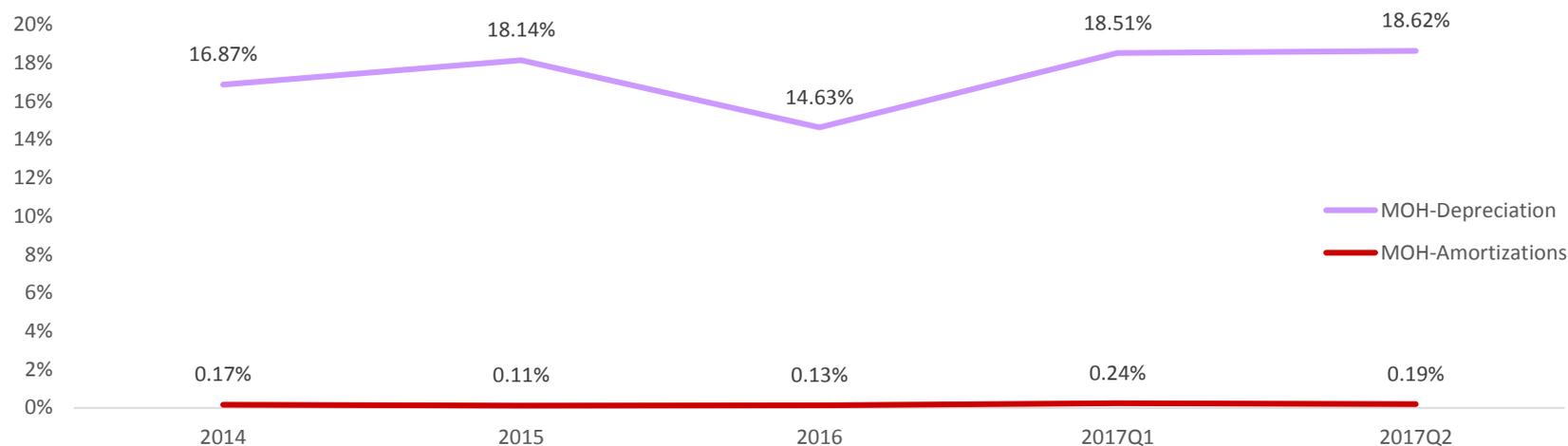
- ❑ Expectations of revenue growth in 2018
- ❑ Major product and sales forecast and plan
- ❑ New technology development

Net Income & EPS



Cost Composition (Depreciation & Amortizations)

MOH-Depreciation & Amortizations to COGS Ratio

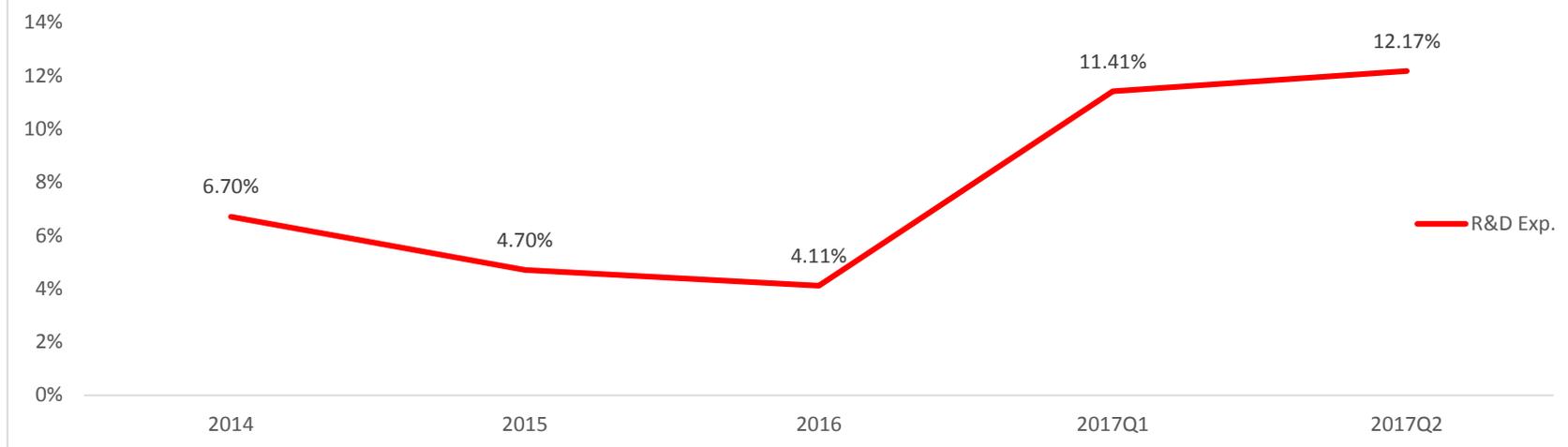


*** Manufacturing Overhead-Depreciation & Amortizations to COGS Ratio** NTD million

	2014		2015		2016		2017 H1	
MOH-Depreciation	276,027	16.87%	328,976	18.14%	277,534	14.63%	161,368	18.62%
MOH-Amortizations	2,715	0.17%	2,006	0.11%	3,160	0.17%	1,620	0.19%
COGS	1,635,959		1,813,988		1,896,378		866,407	

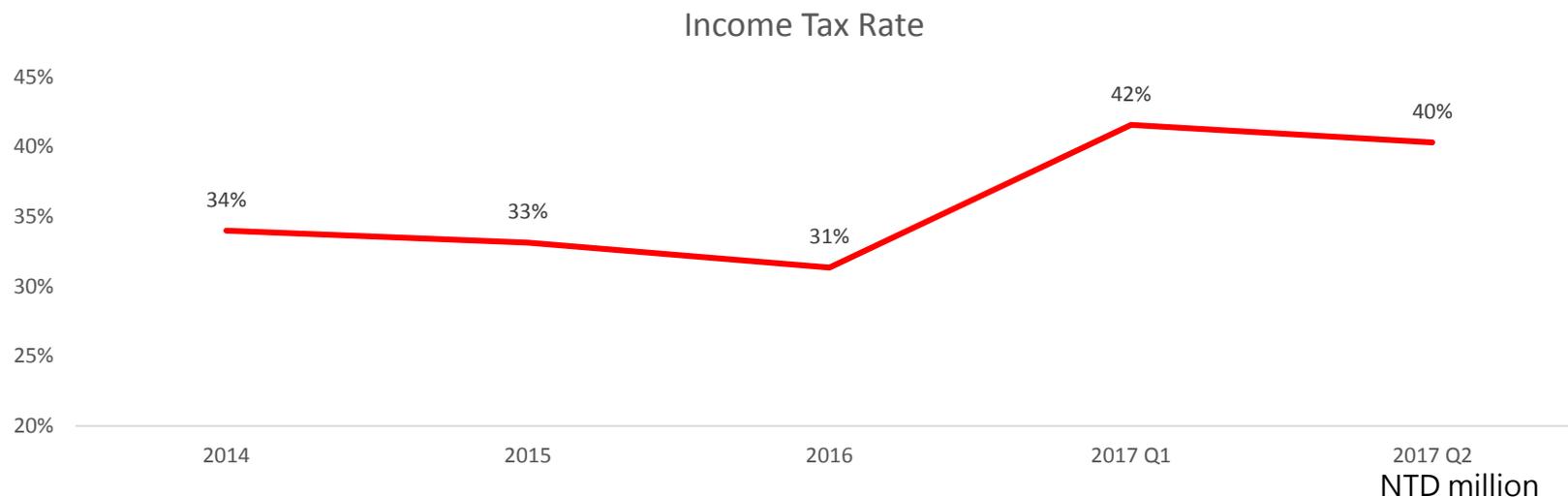
Cost Composition

R&D Exp. to Sales revenue Ratio



* R&D Expenses to Sales revenue Ratio								NTD million	
	2014		2015		2016		2017 H1		
R&D Exp.	144,081	6.70%	113,884	4.70%	102,520	4.11%	154,513	12.17%	
Revenue	2,149,191		2,422,162		2,492,724		1,269,797		

Income Tax Rate



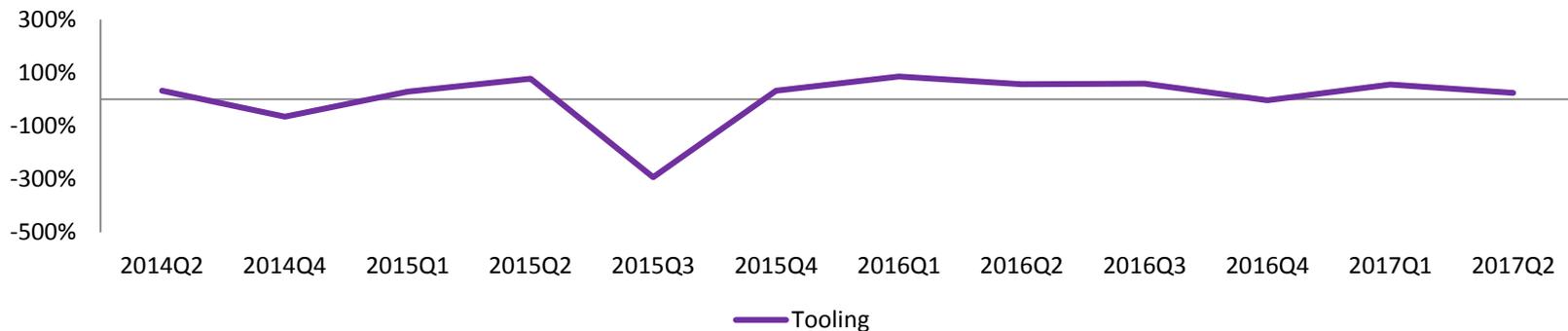
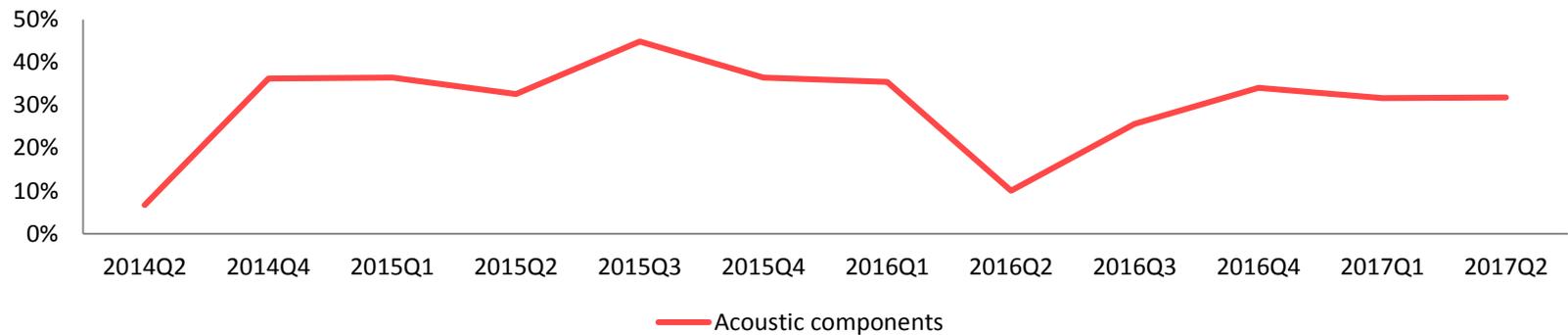
	2014	2015	2016	2017 H1
Earnings Before Income Taxes	155,274	247,169	177,165	70,445
Income Taxes	52,767	81,877	55,516	28,400
Net Income	102,507	165,292	121,649	42,045
Income Tax Rate	34%	33%	31%	40%

Major Products and Sales Contents

Revenue ratio by product	2013	2014	2015	2016	2017 H1
Acoustic components	4%	27%	46%	43%	35%
Connectors for TFT-LCD and set top box	43%	28%	21%	18%	14%
Connectors for NB	22%	15%	10%	9%	7%
Tooling	5%	7%	5%	13%	32%
Connectors for internet	16%	11%	7%	5%	4%
Automotive components	-	-	-	1%	1%
Optical components	-	1%	2%	1%	1%
Connectors for other consumer electronics	10%	10%	9%	10%	6%
Total	100%	100%	100%	100%	100%

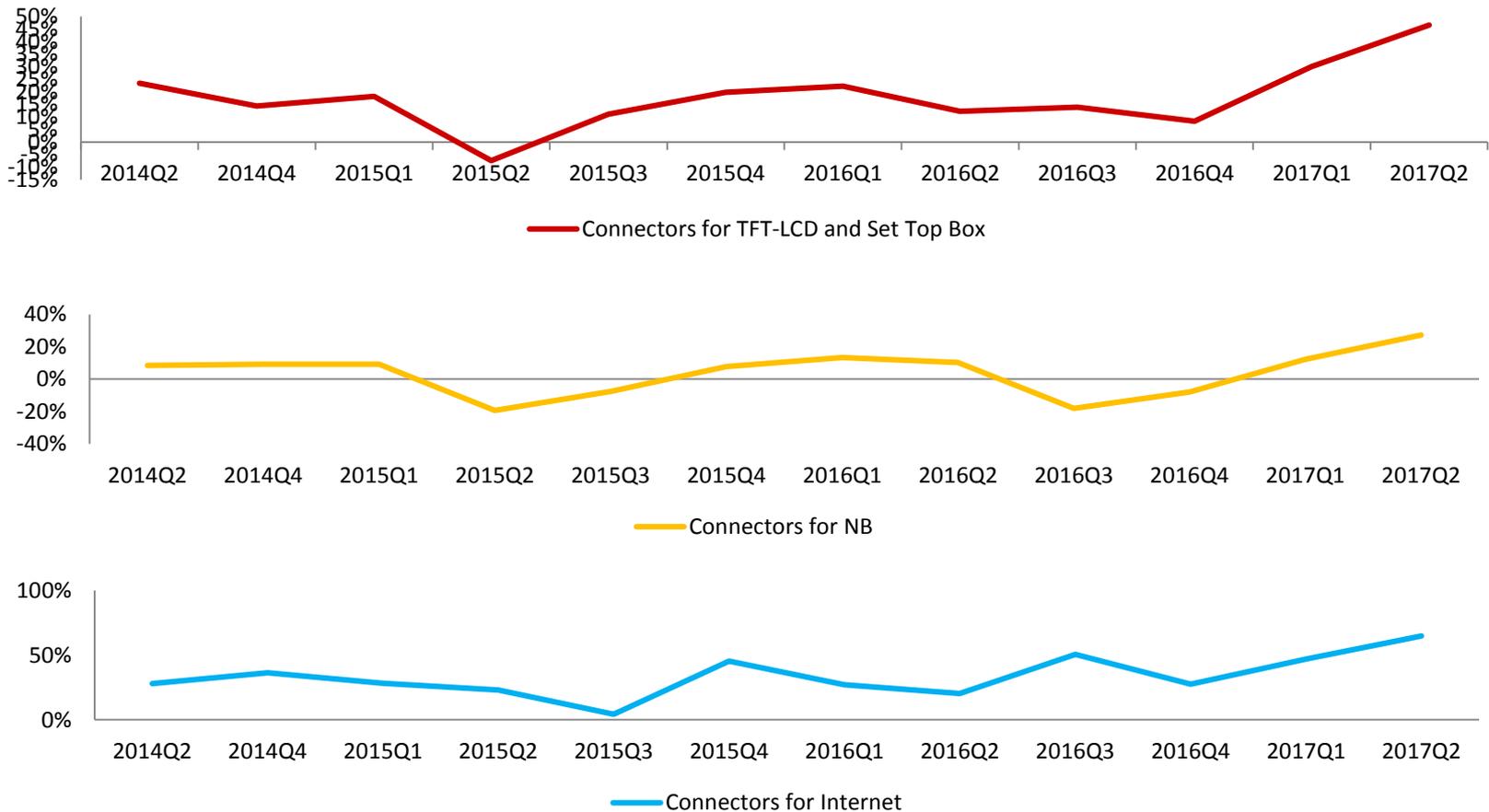
Major Products and Sales Contents

□ Gross margin by product



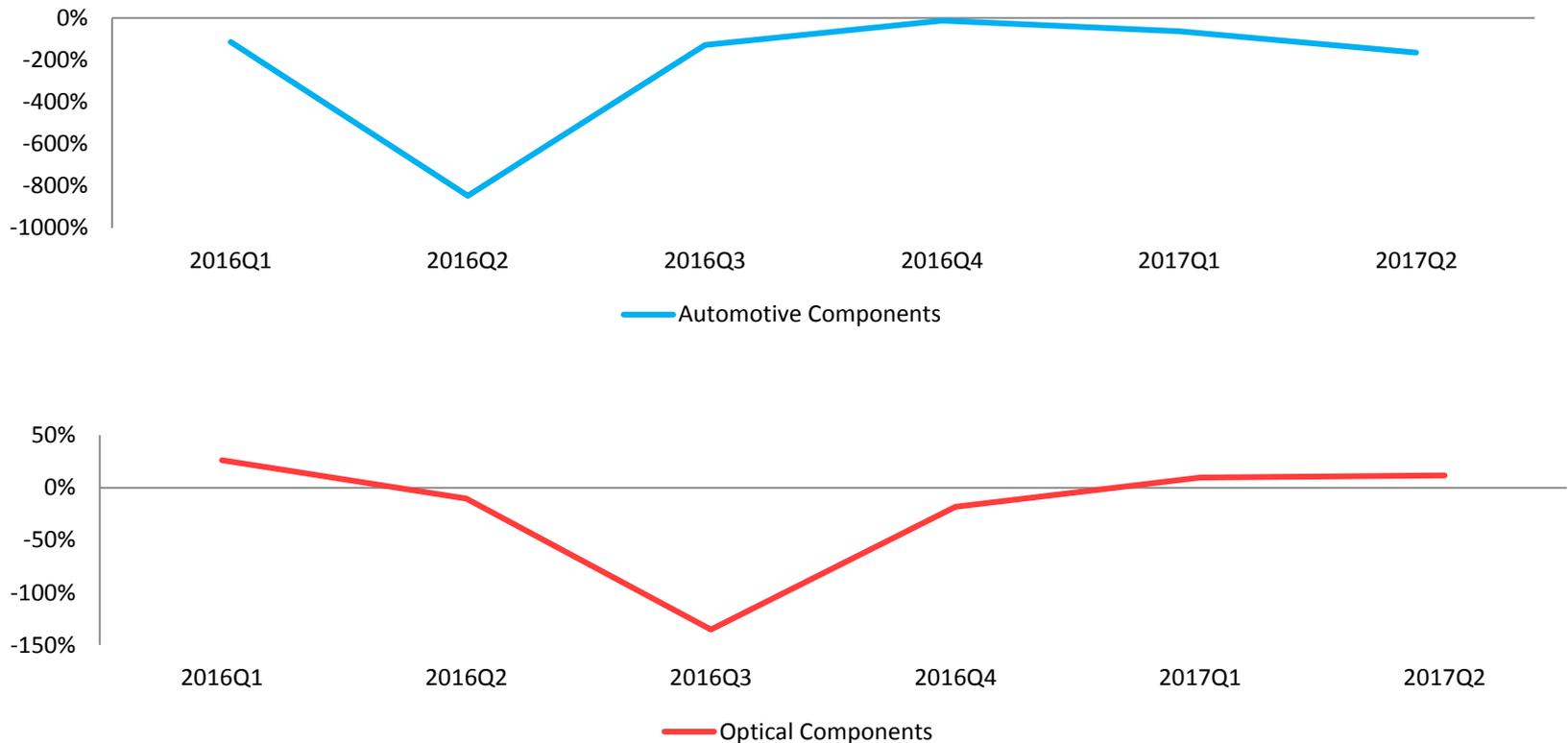
Major Products and Sales Contents

□ Gross margin by product



Major Products and Sales Contents

□ Gross margin by product



Major Products and Sales Contents

Products	Cost	2014	2015	2016	2017 H1
Acoustic Components	Direct Material	53%	61%	53%	38%
	Direct Labor	12%	12%	10%	11%
	Overhead	36%	28%	37%	51%
	Total	100%	100%	100%	100%
Tooling	Direct Material	9%	9%	26%	37%
	Overhead*	91%	91%	74%	63%
	Total	100%	100%	100%	100%
Optical Components	Direct Material	29%	19%	10%	17%
	Direct Labor	11%	15%	14%	14%
	Overhead	60%	66%	76%	69%
	Total	100%	100%	100%	100%
Automotive Components	Direct Material	NA		50%	35%
	Direct Labor	NA		1%	0%
	Overhead	NA		49%	65%
	Total			100%	100%

*Note : The Tooling costs are allocated based on machine hours used, therefore there are no direct labor costs.

Major Products and Sales Contents

Products	Cost	2014	2015	2016	2017 H1
Connectors For TFT-LCD and Set Top Box	Direct Material	35%	38%	37%	32%
	Direct Labor	13%	18%	17%	16%
	Overhead	52%	44%	47%	52%
	Total	100%	100%	100%	100%
Connectors For NB	Direct Material	47%	46%	36%	42%
	Direct Labor	7%	9%	11%	9%
	Overhead	46%	45%	53%	49%
	Total	100%	100%	100%	100%
Connectors For Internet	Direct Material	38%	42%	39%	45%
	Direct Labor	13%	16%	18%	16%
	Overhead	48%	42%	43%	39%
	Total	100%	100%	100%	100%
Connectors For Other Consumer Electronics	Direct Material	31%	32%	32%	37%
	Direct Labor	11%	14%	17%	13%
	Overhead	58%	54%	51%	50%
	Total	100%	100%	100%	100%

Dividend Policy

- Subject to Cayman Islands law, the amount of dividends shall be at least 50% of the net profit after the deduction of regulations. Cash dividends shall comprise a minimum of 10% and a maximum of 100% of the total dividends allocated to Shareholders.

Distribution Table	Profit Distribution				APIC Distribution			
	Cash Dividend		Stock Dividend		Cash Dividend		Stock Dividend	
	Per value Per share (NTD)	Total Amount (NTD million)	Per value Per share (NTD)	Total Amount (NTD million)	Per value Per share (NTD)	Total Amount (NTD million)	Per value Per share (NTD)	Total Amount (NTD million)
2010	2	72,630	-	-	-	-	2	72,630
2011	1	43,578	-	-	-	-	1	43,578
2012	0.5	24,968	-	-	-	-	0.5	24,968
2013	0.5	26,216	-	-	-	-	1	52,433
2014	0.5	33,838	0.5	33,838	-	-	0.5	33,838
2015	1	79,443	-	-	-	-	-	-
2016	1.5	153,103	-	-	-	-	0.5	51,034

Top 10 Shareholders' list

	Name of shareholder	Percentage of total issued shares	Remarks
1	Monster Holding Co., Ltd.	22.33%	Chairman
2	AGI Holding Co., Ltd.	16.04%	Director & general manager
3	Merry	15.86%	Listed company (Taiwan)
4	CGH	3.97%	Joyrich investment co., Ltd.
5	CAI Asia Ltd.	3.53%	Joyrich investment co., Ltd.
6	JAFCO Asia	3.35%	Nomura securities co., Ltd.
7	Shih-Chia Lai	1.80%	Manager
8	Ya-Hui Hsieh	1.37%	Manager
9	Hui-Ting Lin	1.30%	Manager
10	Chin-Hsing Lee	0.9%	Manager

Note :1. Our company isn' t held by chinese-invested enterprises.

2. Major shareholders and employee share ownership are about 52%.

3. Data date: June 30, 2017

THANK YOU